

MLS Area HW

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------------|---------------|---------------|--------------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 34 | 36 | -5.6% | 202 | 225 | -10.2% |
| Condo/TH Sales | -- | 1 | -- | 9 | 6 | +50.0% |
| Total Sales | 34 | 37 | -8.1% | 211 | 231 | -8.7% |
| New Homes Only | 2 | 2 | -- | 11 | 16 | -31.3% |
| Resale Only | 32 | 35 | -8.6% | 200 | 215 | -7.0% |
| Sales Volume | \$22,418,221 | \$19,823,532 | +13.1% | \$134,489,663 | \$115,665,554 | +16.3% |
| New Listings | 44 | 24 | +83.3% | 272 | 258 | +5.4% |
| Pending | 2 | 32 | -93.8% | 7 | 252 | -97.2% |
| Withdrawn | 5 | 3 | +66.7% | 19 | 27 | -29.6% |
| Expired | 1 | 3 | -66.7% | 2 | 22 | -90.9% |
| Months of Inventory | 1.1 | 1.3 | -11.6% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$657,070 | \$542,257 | +21.2% | \$632,355 | \$520,763 | +21.4% |
| List Price/SqFt | \$279 | \$217 | +28.7% | \$300 | \$226 | +32.9% |
| Sold Price | \$659,359 | \$535,771 | +23.1% | \$637,392 | \$500,717 | +27.3% |
| Sold Price/SqFt | \$282 | \$213 | +32.5% | \$304 | \$217 | +40.0% |
| Sold Price / Orig LP | 102.3% | 96.4% | +6.1% | 102.8% | 94.6% | +8.7% |
| Days on Market | 11 | 48 | -77.5% | 21 | 70 | -70.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$475,000 | \$399,000 | +19.0% | \$451,600 | \$360,000 | +25.4% |
| List Price/SqFt | \$229 | \$188 | +22.0% | \$236 | \$183 | +29.3% |
| Sold Price | \$492,500 | \$377,500 | +30.5% | \$471,363 | \$356,500 | +32.2% |
| Sold Price/SqFt | \$242 | \$185 | +30.4% | \$247 | \$179 | +38.0% |
| Sold Price / Orig LP | 101.0% | 98.0% | +3.1% | 102.0% | 96.0% | +6.3% |
| Days on Market | 5 | 24 | -79.2% | 5 | 37 | -86.5% |

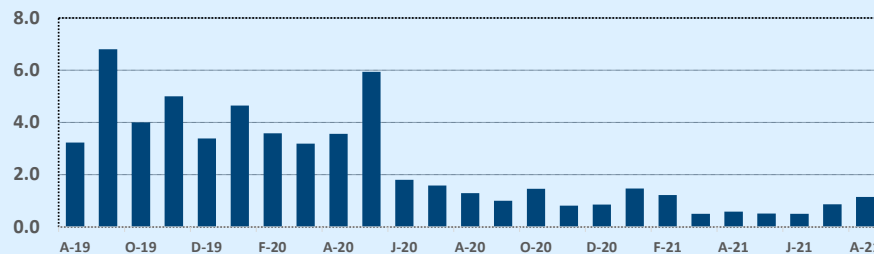
Residential Statistics

Independence Title

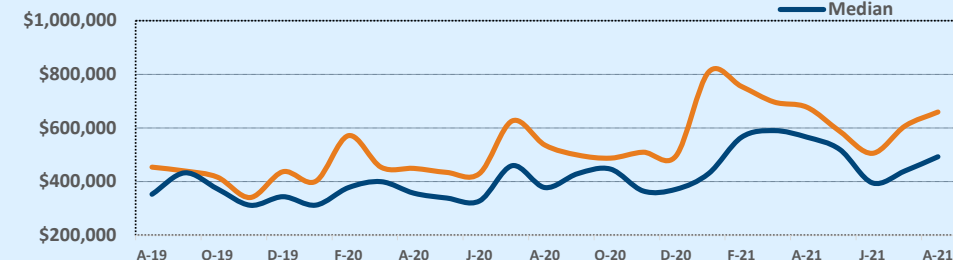
August 2021

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 1 | 1 | -- | 3 | 4 | 6 |
| \$150,000- \$199,999 | -- | -- | -- | 7 | 7 | 26 |
| \$200,000- \$249,999 | 1 | -- | -- | 2 | 2 | 9 |
| \$250,000- \$299,999 | 3 | 3 | 11 | 18 | 14 | 16 |
| \$300,000- \$349,999 | 3 | 3 | 11 | 40 | 20 | 21 |
| \$350,000- \$399,999 | 10 | 6 | 6 | 41 | 31 | 7 |
| \$400,000- \$449,999 | 2 | 3 | 3 | 15 | 21 | 6 |
| \$450,000- \$499,999 | 8 | 1 | 2 | 17 | 9 | 33 |
| \$500,000- \$549,999 | 1 | 1 | 7 | 15 | 14 | 18 |
| \$550,000- \$599,999 | 3 | -- | -- | 13 | 9 | 54 |
| \$600,000- \$699,999 | -- | 5 | 12 | 25 | 24 | 17 |
| \$700,000- \$799,999 | 1 | 1 | 5 | 13 | 12 | 13 |
| \$800,000- \$899,999 | 1 | 3 | 8 | 8 | 9 | 5 |
| \$900,000- \$999,999 | 1 | -- | -- | 8 | 4 | 48 |
| \$1M - \$1.99M | 7 | 7 | 23 | 40 | 25 | 19 |
| \$2M - \$2.99M | 1 | -- | -- | 6 | 4 | 182 |
| \$3M+ | 1 | -- | -- | 1 | 2 | 43 |
| Totals | 44 | 34 | 11 | 272 | 211 | 21 |

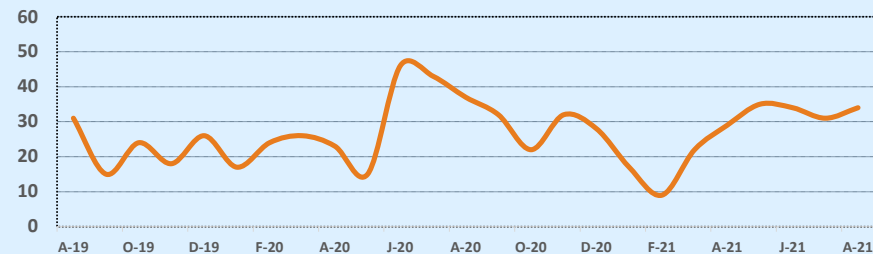
Months of Inventory - Last Two Years



Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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